



Outerlink Announces Key Additions to Sales Team

First-Responder Communications Provider adds key appointments to drive company growth in 2013

Wilmington, Massachusetts- [Outerlink Global Solutions](#), the leading satellite tracking and first-responder communications provider for mixed air and ground fleets, today announced key additions to the sales team, with the appointments of Jeff Scheiner as Vice President of Sales and Business Development, and Andrew Kahn as Account Manager. These strategic hires will position Outerlink to expand its global reach.

Outerlink has used its more than 20 years of public safety experience to service hundreds of air and ground customers throughout the EMS and Police & First-Responder markets. As the public safety market continues to innovate with new mobile, satellite tracking, and integrated Computer Aided Dispatch (CAD) deployments, Outerlink continues to grow and adapt to market demands. Outerlink provides Next Generation devices and software with an integrated platform that improves tracking, communications, and efficiency all while delivering unparalleled redundancy to better serve air and ground fleets alike.

In his new role, Jeff Scheiner will lead Outerlink's sales team, and brings to the company more than 30 years of successful sales and sales management experience in the data, voice, satellite, and wireless communications industries both domestically and abroad. Prior to joining Outerlink, Scheiner was Director of Satellite Services for SkyTerra Communication, where he was responsible for all North American Channel activity. He also previously held senior positions at AldeaVision of Canada and Broadwing Communications.

"Outerlink is an industry leader with cutting-edge technology and a dynamic team," said Scheiner. "I am excited to help the company reach its sales goals, and am looking forward to many great years ahead."

With past experience both in sales and as a 9-1-1 paramedic, Andrew Kahn has a unique background that will position him to help create and develop new sales opportunities for the company. Kahn will work with Scheiner and the rest of the Outerlink team in support of Outerlink's sales development efforts.

"I am thrilled to welcome two new valuable additions to the Outerlink team," said Steve Durante, CEO of Outerlink. "Jeff and Andrew, along with the rest of our strong sales and marketing team, will enable us to continue growth and momentum throughout 2013."

About Outerlink Global Solutions

Outerlink Global Solutions is a first-responder communications provider for M2M applications including voice, text, satellite tracking, and efficiency diagnostics for mixed air, ground, marine and utility mobile fleet operators. Founded in 1992 as a satellite tracking provider for aviation service organizations, Outerlink has incorporated its long standing public safety history and technological knowledge into a mobile communications platform of integrated next generation devices. These devices provide accurate, timely, and effective asset communications and tracking, field and fleet management solutions, and extensive computer-aided dispatch integration. Headquartered in Wilmington, MA, Outerlink currently services hundreds of air and ground customers throughout the EMS and Police & First-Responder markets. Outerlink Global Solutions is focused on providing organizations with mobile assets an integrated platform that improves tracking, communications, efficiency, and unparalleled redundancy.

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